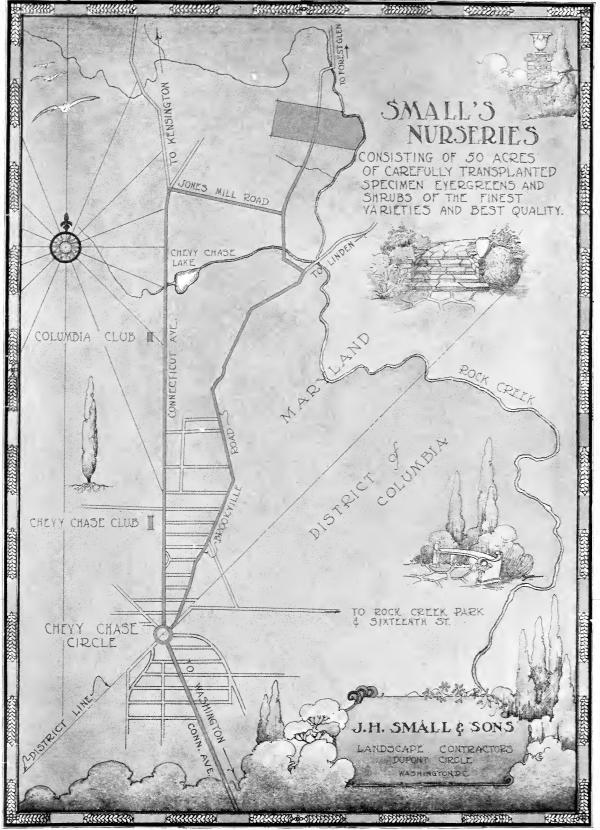
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EVERGREENS TREES SHRUBS VINES





I THINK THAT I SHALL NEVER SEE A POEM LOVELY AS A TREE.

A TREE WHOSE HUNGRY MOUTH IS

• PREST

AGAINST THE SWEET EARTH'S, FLOWING BREAST;

A TREE THAT LOOKS AT GOD ALL DAY, AND LIFTS HER LEAFY ARMS TO PRAY;

A TREE THAT MAY IN SUMMER WEAR A NEST OF ROBINS IN HER HAIR;

UPON WHOSE BOSOM SNOW HAS LAIN; WHO INTIMATELY LIVES WITH RAIN.

POEMS ARE MADE BY FOOLS LIKE ME, BUT ONLY GOD CAN MAKE A TREE.

—Joyce Kilmer.

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EVERGREENS Trees, Shrubs and Vines



J. H. SMALL & SONS

FLORISTS
LANDSCAPE CONTRACTORS AND
NURSERYMEN

Washington, D. C.

CITY OFFICE:
DUPONT CIRCLE
PHONE NORTH 7000

NURSERIES: 9400 JONES MILL RD. NORTH CHEVY CHASE

Location

Our Nurseries are located at No. 9400 Jones Mill Road, North Chevy Chase, Maryland. The map on the outside cover of this Booklet shows clearly its location in the Rock Creek Valley (bordering on Rock Creek itself) and the main roads of approach from Washington.

Special Note: In connection with our nurseries at North Chevy Chase, we are developing another nursery at Norbeck, Maryland, which we are stocking with our own home grown shrubs, evergreens and trees.

J. H. SMALL & SONS WASHINGTON, D. C.



Garden of Mrs. J. L. Harriman

Landscape Gardening

THIS Booklet is sent you not as an advertisement, but as a standing invitation to call upon our organization for information regarding Landscape Developments of all kinds, and especially to visit our nurseries where you can see all types of plants being grown at different stages of maturity, from seedlings and rooted cuttings, up to large specimen plants.

Our Public Garden

WE have developed at our nurseries a complete garden where you can see a large number of plants grouped and arranged as they would be in a private estate. It includes a rose garden, a perennial garden and a rock garden, with a proper setting of shrubs and evergreens. This garden we believe will enable you to see and feel the value of the plants better than as they stand in nursery rows.

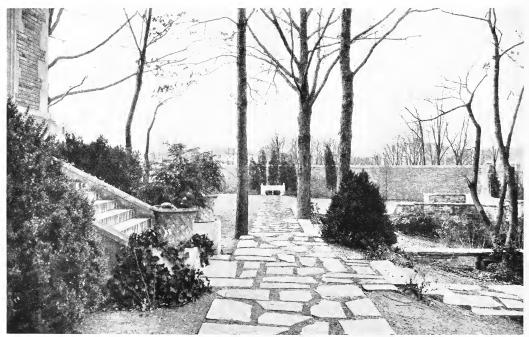
You can then select your own plants from the nursery and know definitely what the result will be when transplanted to your home grounds.

We hope that advantage will be taken of this service, for trees and shrubs have individuality and character, and can seldom be satisfactorily ordered from a catalogue. Select your own plants from our nurseries; there will be no packing or freight charges, and they can be lifted and re-set the same day.

Quality

The plants listed in this booklet are all home grown, and many times transplanted, insuring strong compact root systems and therefore vigorous foliage and flowers. The proper transplanting, cultivation, and general handling of plants incurs considerable expense, but we will not grow and sell, weak or inferior stock.





J. H. Small and Sons, Landscape Contractors

John H. Small III, Landscape Architect

Gardens of John Hays Hammond



John H. Small III, Landscape Architect

J. H. Small and Sons, Landscape Contractors

Perennial and Rose Gardens of H. P. Erwin

Guarantee

Because we grow our plants and have faith in them, we are able to give you the following guarantee:

We guarantee all plants grown in our own nurseries for one full growing period; (that is, stock planted in the spring is guaranteed to be alive the following fall; and that planted in the fall is guaranteed to be alive the following spring) provided they are planted by our organization and that they receive proper care and adequate watering during this period. This provision is necessary as proper planting and care are as essential as proper growing. This guarantee does not cover plants used in tubs or window boxes, nor to any purchases not paid for in full within thirty days after the rendering of our statement which will be mailed on the first of the month following the execution of the work.

Prices

THE prices quoted in our lists which follow are the prices on plants properly dug and delivered to your home within a fifteen mile radius from Chevy Chase Circle. Our prices are the lowest possible for the retail trade, considering the quality, service and guarantee, which it is our policy to give, no matter how



J. H. Small and Sons, Landscape Contractors

Old Box Hedge transplanted to the Grounds of the National Park Seminary



J. H. Small and Sons, Landscape Contractors

Mass Planting at Mt. Vernon Seminary

small the order. We are able to sell at these prices because we propagate on a wholesale basis from our own stock plants.

We are always glad to give complete estimates on any set of plans, whether made by ourselves or others, including the furnishing and placing of all materials, with necessary soil and labor.

Complete Landscape Service Design

We are organized to give the most complete and competent landscape service, from the planting of a single tree to the designing and developing of a large estate.

The President of our company, John H. Small, III, is a graduate of Cornell University, 1913 and 1914, with the degree of B.S. and Master in Landscape Architecture, and takes personal charge of all designing done in the office. He has under him two assistants, both graduates of Landscape Architecture at Cornell University. Our architects are fully equipped by training and experience to design, both from the practical and artistic standpoints, the grouping of a few plants, a small garden, or an extensive country estate; a country club, a cemetery, or real estate sub-division.

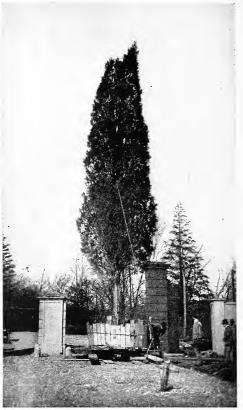


J. H. Small and Sons, Landscape Contractors

John H. Small III, Landscape Architect



John Small III, Landscape Architect
Garden of Dr. and Mrs. James Alexander Lyon



J. H Small and Sons, Landscape Contractors

A large Cedar being transplanted at Fort
Lincoln Cemetery

Engineering

Our Engineering Department is under the supervision of Major F. T. Norcross, a graduate civil engineer from the University of Maine, and late of the Engineer Corps of the U. S. Army. He also has two assistant engineers. This group is prepared to make surveys, topographical maps; design and supervise the construction of roads, bridges, pools, sanitary systems, walls, and all landscape features requiring expert engineering service.

Planting

Our actual planting work is under the supervision of Mr. Louis Weintraub, with a number of practical assistants, who thoroughly understand the correct methods of handling all types of plants and their proper arrangement.

The selection and grouping of plants requires skill and experience, and these men are all glad to help you with your problems. When the planting involves sufficient size, or is especially difficult, plans are made in the office to assist the plantsmen in the field.

All jobs are personally supervised, both in the office and in the field, by Mr. Small.

Our Nurseries

Our Nurseries are in charge of Mr. William Prevail, who will always be glad to help you in your selection of plants, either from the display gardens or the nurseries.

Mr. Prevail is the propagator and grower of all our plants and is responsible for seeing that they are properly transplanted, root-pruned, cultivated and also properly dug and started for your home in first class condition. He has several assisting nurserymen and a large number of plantsmen.

Clean Healthy Plants

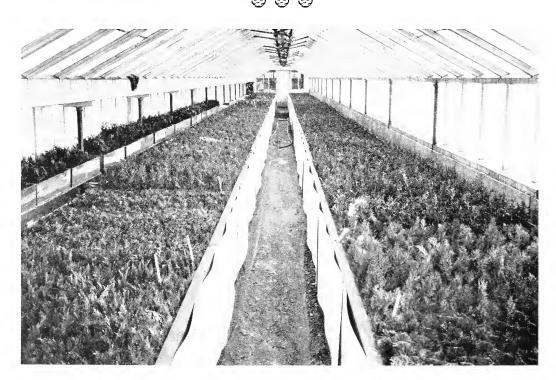
CERTIFICATE of Inspection has been issued by Maryland State Agricultural Department certifying that our stock is clear and free from all diseases and insects.



View of a portion of our Propagating Houses with Cold Frames and Seed Beds in Foreground



Drafting Room where our Garden Designs are developed



One of our Propagating Houses showing the Rooting of Evergreen Cuttings



New Sub-division in North Chevy Chase For Dr. E. A. Merritt

Evergreens

In this group are some of the most valuable plants we have for creating good landscape effects. The diversity of color and habit of growth give us material for every place and purpose; varying from the low-spreading Mugho Pine or the Prostrate Yew to the tall vertical staff of the Virginia Cedar or the Cryptomeria Lobbi. Evergreens when used in masses should be dominated by one or two complementary types rather than as a collection of assorted varieties regardless of character and rapidity of growth. The so-called "foundation planting" consisting of a band of assorted evergreens encircling the house is the curse of most of the evergreen planting done today. A few carefully selected plants from our nursery artistically placed about your home will give a more artistic arrangement at less expense.

ABIES: Size	Price
concolor, White Fir. A tall, handsome species	s; silvery needles, re-
sembling Blue Spruce. 4 ft.	\$ 8.00
	imens 15.00
douglasi, Douglas Fir.	
A Rocky Mountain, ra beauty and hardiness.	pid grower of great
18-24 in.	2.00
4-5 ft. 6-8 ft.	8.00
6-8 ft.	15.00 imens 25.00
8-10 ft. Speci	
nordmanniana, Nordma Intensely dark, mass symmetry.	sive foliage; noble
3-4 ft.	8.00
4-5 ft.	10.00 12.00
5-6 ft. 6-8 ft.	15.00
veitchi, Veitch Fir.	
Grows to 80 ft.; very har branching.	dy anywhere; broad-
6 ft.	10.00
CRYPTOMERIA: japonica drachoides, Cedar.	Japanese Temple
Cedar. Oriental effect, either	as specimens or
grouped; very graceful. 18 in.	
18 in. 3-4 ft.	$\frac{3.00}{6.00}$
japonica lobbi, Lobb Ci Tall and slender with w	rinter offeet of deals
bronze-green foliage.	The beauty-loving
bronze-green foliage. Japanese use it for temp	le ornament.
10 11.	25.00
CUPRESSUS: lawsoniana, Lawson Cyp:	moce
Graceful, pendulous br	anches and foliage:
very ornamental.	and rounder,
18-24 in.	3.00
3 ft.	5.00
ILEX: onaca, American Holly,	
opaca, American Holly. Well known; hardier t	han English holly;
effective in border, in gro	oups or as specimens;
red berries. 12-18 in.	2.50
3-4 ft.	6.00
5-6 ft.	12.00
15 ft.	On application
JUNIPERUS: 20 ft.	On application
canadensis, Prostrate Jur	niper.
A dwarf, of close-kn Brownish-green. Valuab	it, bushy growth.
Brownish-green. Valuab	le for rock-planting,
and low effects. 18-24 in.	3.50
2½-3½ ft.	6.00
chinensis, Chinese Junipe	er.
Hardy, upright grower	, with bluish-green
foliage. A tree-shaped	shrub startlingly
unique. 18-24 in.	3.00
2-2½ ft.	4.00



Irish Juniper

JUNIPERUS.	, Continued		
chinensis	Size	Column	Price
Juniper.	pyramidalis,		Chinese

Same as "chinensis," but of elegant. columnar form. 4-5 ft. 8.00

communis, Common Juniper.

A widely distributed variety, and found in many forms. Absolutely reliable everywhere. $4\frac{1}{2}$ -5 ft. 6.00

hibernica, Irish Juniper.

Narrow, columnar form; deep green, with upright branches. 18-24 in. 2.50 2-3 ft. 3-4 ft. 5.00

japonica aurea, Golden Cedar (Japanese Juniper).

Peculiarly attractive and beautiful in spring when its needles glow a golden yellow. $3-4~{\rm ft}.$ 10.00

kosteri, Koster Redcedar.

Well-known native of Virginia; dark green needles; spreading habit, for rockery or

18-24 in. 12 ft. spread x 4-5 ft. high On application

pfitzeriana, Pfitzer Juniper.

The most striking recent introduction; broad, sweeping type for mixed planting.
12-18 in.
3

4.00 18-24 in. 3-4 ft. 10-12 ft. spread x 5-6 ft. high. On application

sabina, Savin Juniper.

A shrub, with trailing habit, thrives in poorest soil.

2-2½ ft. 3-4 ft. 8.00 5-6 ft. spread On application

schotti, Schott Redcedar.

A bright green cedar of typical style and growth-habit; dwarfish, dense, pyramidal

3-4 ft. 4-5 ft. $7.50 \\ 10.00$ On application 12-15 ft. On application

suecica, Swedish Juniper.

Small, pyramidal tree; yellowish-green 4½-5 ft. 7.00

virginiana cannarti, Cannart Redcedar.

A fine pyramidal, compact grower, with drooping branches; a novel, pretty picture.
4-5 ft. 8.00 5-6 ft.

JUNIPERUS, Continued

Size Price virginiana glauca, Silver Redcedar (Blue Cedar).

Varies much in character and foliage of bluish-gray; very attractive in winter. Tall and slender.

nier. ran and siender.	
3-4 ft.	7.50
4-5 ft.	12.00
6-8 ft.	18.00
10 ft.	25,00
12 ft.	35.00
12-15 ft.	45.00

virginiana, Redeedar.

Resembles Italian Cypress in form and rich, dark color.

Excellent for formal work, or mixed with deciduous

Tarcement for fori	mai work, or	maca	with decidations.
Nursery grown:	2-3 ft.		3.00
•	3-4 ft.		4.00
	4-5 ft.		5.00
	5-6 ft.		7.50
	6-7 ft.		10.00
	7-8 ft.		12.50
	8-10 ft.		On application
1	0-12 ft.		On application
1	2-15 ft.		On application

waukegan, Waukegan Juniper.

Low-growing, saucer-shape. Foliage dark green; striking.

3-4 ft. spread 12.00

PICEA:

alberta, Black Hills Spruce.

Drowth-resisting and extremely hardy everywhere; very dense, dark growth.

3-4 ft. 6.00

excelsa, Norway Spruce.

Popular for screens and wind-breaks; handsome, rapid grower:

18-24 in.	2.00
$2\frac{1}{2}$ -3 ft.	3.00
3-4 ft.	5.00



Austrian Pine



Mugho Pine

PINUS:

Size Price

austriaca, Austrian Black Pine.

The hardiest evergreen grown, thriving in exposure and neglect, preferring dry soil; symmetrical form.

4-5 ft.	6.00
5-6 ft.	10.00
6-8 ft.	On application
12-15 ft.	On application
18-20 ft.	On application

mughus montana, Mugho Dwarf Pine.

Smallest dwarf; entirely unique, globular shape and style of growth; dense, very distinctive foliage.

12 in.	3.00
18 in.	4.00
3-4 ft. spread	10.00

sylvestris, Scotch Pine.

Adapted to driest situations; form more stiff than Austrian; a valuable timber-tree; silvery-green.

3-4 ft.	5.00
8-10 ft.	On application

RETINOSPORA:

ericoides, Heath Cypress.

Dull-green foliage, changing to bronze-brown in northern winter—soft gray beneath; dense pyramidal habit.

12 in.	2.00
2-3 ft.	4.00

filifera, Thread Cypress.

A very distinct variety. Strikingly bright-green, thread-like foliage, drooping in long filaments.

$2\frac{1}{2}$ ft.	4.00
3-4 ft.	8.00
8-10 ft.	On application
9 ft. spread x 12-15 ft. high	On application

filafera aurea, Goldenthread Cypress.

Same appearance as above, except smaller-growing. Foliage of golden hue; fine for grouping. $12\text{-}18~\mathrm{in}. \qquad \qquad 2.75$

obtusa, Sander Cypress (Hinoki Cypress).

Irregular in growth and type of foliage; exceedingly picturesque.

3-4 ft. 8.00

obtusa nana, Dwarf Hinoki Cypress.

Slow-growing, dwarfish and short-lived; very distinctive. 10-12 in. 3.50

RETINOSPORA, Continued

Size Price

pisifera, Silvertip Cypress.

Very shapely and handsome, pyramidal form; compact growing, slender branches; light-green effect.

18-24 in.	3.00
2-3 ft.	4.00
4 ft.	6.00
6-8 ft.	12.00
10-12 ft.	On application

plumosa, Japanese Plume Cypress.

Very decorative; dense, conical habit; peculiar, feathery appearance; suitable for formal work, shearing, etc.

18-24 in.	3.00
2-3 ft.	4.00
4-5 ft.	7.00
6-8 ft.	12.00
10-12 ft.	On application
12-15 ft.	On application
18-20 ft.	On application

plumosa aurea, Golden Cypress (Goldenplume).

Same as above, except that foliage is a beautiful, golden-yellow, later slowly changing to green.

1½-2 ft.	3.00
2-3 ft.	4.00
4-5 ft.	8.00
5-6 ft.	10.00

squarossa, Moss Cypress.

Very choice as specimens or for formal planting. Soft, graceful, silver-blue foliage; stands shearing.

12-18 in.	2.50
18-24 in.	3.75
2-3 ft.	5.00
3-4 ft.	6.50
4-5 ft.	8.00
6-8 ft.	12.50
8-10 ft.	20.00

TAXUS:

baccata, English Yew.

Dark green, densely branched foliage; bright red fruit. Thrives in sheltered locations.

4-5 ft. 25.00

canadensis, Canada Yew.

Shrub-like, spreading bush; crimson berries; valuable in both beds and groups.

12-18 in. 2.75

cuspidata, Japanese Yew.

Grows very spreading; hardy everywhere; rich appearance; deepest green through the winter.

18-24 in. 5.00

cuspidata brevifolia, Dwarf Japanese Yew.

One of the richest, handsomest dwarf evergreens. Typically Japanese, yet especially hardy; short, dark needles.

repandens, Spreading English Yew.

Exceedingly rich foliage; of pleasing dwarf type; superior for low hedges or fronting evergreen borders.

12-18 in.

4.00



American Pyramidal Arborvitae

THUJA:

occidentalis, American Arborvitae.

Columnar; a splendid hedge-plant; admits severe clipping and thus excellent for formal uses.

12-18 in. 1.25 18-24 in. 1.75 2-3 ft. 2.50 3-4 ft. 4.00 4-5 ft. 5.00 6-8 ft. 8.00

Occidentalis aurea, Golden Arborvitae.

Same as foregoing, but of a rich, golden hue.

2-3 ft. 2.50

occidentalis globosa, Globe Arborvitae.

Gray-green; very close growing and compact. Best used for accent in formal settings.

8-12 in. 1.50

8-12 in. 1.50 12-15 in. 2.50 18-24 in. 3.50 2-2½ ft. 5.00 2½-3 ft. 7.50 3½-4 ft. On application

occidentalis globosa woodwardi, Woodward Arborvitae.

Densest, globose form; deep green foliage.

12-18 in.
2.50

12-18 in. 2.50 3 ft. 7.00

occidentalis lutea, Peabody Arborvitae.

Similar in habit and type to other American Arborvitae but with a foliage of clear, lasting golden-yellow.

12 in. 2.00

occidentalis nana, Dwarf American Arborvitae.

Especially slow-growing; of formal habit.

8-10 in. 2.00

occidentalis pyramidalis, Pyramidal American Arborvitae.

Of tall, slender growth, and so splendid for formal uses; dense, dark-green throughout the year.

24-30 in. 2.50 2½-3 ft. 3.50 3-4 ft. 4.50 4-5 ft. 6.00

occidentalis wareana, Ware Arborvitae.

Grayish or blue-green, very striking foliage; broadly pyramidal, of dense, shining effect.

12 in. 2.00

12 in. 2.00 18-24 in. 3.00 2-2½ ft. 5.00 4 ft. On application

orientalis, Oriental Arborvitae.

Tall, columnar; Japanese in effect; formal and elegant. Winter color, golden bronze.

18-24 im. 1.50 2-3 ft. 3.00 3-4 ft. 4.00 4-5 ft. 5.00 5-6 ft. 6.00 6-7 ft. 7.50

Orientalis aurea, Golden Oriental Arborvitae. 18-24 in. 3.00

TSUGA:

canadensis, Canada Hemlock.

Called the handsomest of ornamental trees, whether for lawn, forest plantings or hedges; may be severely clipped.

18-24 in. 3.50 2-3 ft. 5.50 3-4 ft. 7.50 4-5 ft. 8.50

Broadleaf Evergreens

WITH FEW exceptions, no grounds, either small or extensive, should be without some representative of this rich and interesting group of plants. Shade endurance and their rich blossom and foliage effect, make them almost indispensable. Certain varieties of this class, such as Rhododendrons, Azaleas and Laurel, ordinarily grow more satisfactorily and show to better advantage when planted in rather heavy masses. A deep, cool, acid sub-soil with proper drainage is ideal.

ANDROMEDA:	Size	Price			
	japonica, Bog-Rosemary (Fetterbush). Rich, green foliage; graceful, white flower-clusters.				
Rich, green 10.	10-12 in.	2.00			
	12-18 in.	4.00			
	$2-2\frac{1}{2}$ ft.	6.00			
AUCUBA:					
japonica, Japar	iese Aucuba.				
Successfully en	ndures smoke and 6 in. pot	dust, remaining thrifty.			
AZALEA:	-				
amoena, Japane	ese Evergreen Aza	ılea.			
Vivid, claret-c	olored flowers: for	r hedge or mass effect.			
•	8-10 in.	1.50			
	18-24 in.	5.00			
	2-3 ft.	8.00			
hinodegiri, Hin	odegiri Azalea.				
Bronze-green	winter foliage; pro	ofuse carmine-pink flowers.			
	8-10 in.	1.50			
	15 in.	3.50			
	18-24 in.	10.00			
indica alba, Ha	rdy India Azalea				
Dense, low-gro	wing; light green	foliage with white flowers.			
	8-10 in.	1.50			
BUXUS:					
japonica rotun	difolia, Pyramid	8.			
Perfect for for:	mal work settings				
	2½-3 ft.	15.00			

 $3\frac{1}{2}$ -4 ft.



20.00

BUXUS, Continued Price sempervirens, Boxbush. A slow-growing, old Colonial of incomparable depth and richness. Bush form 6-8 in. 10-12 in. .90 1.75 3.75 15-18 in. 18-24 in. 2-2½ ft. 3-4 ft. 5.00 4.4 4.4 20.00-25.00 Larger specimens on application. Standard globe 3 ft. Globe shape 12-18 in. 12.00-15.00 5.00 30.00 Globe sur. Specimens Larger Specimens Pyramid shape 3-3½ ft. " " 3½-4 ft. " " 4-1½ ft. " " 4½-5 ft. On application 12.00-15.00 15.00-18.00 20.00-25.00 25.00-30.00 sempervirens suffruticosa, True Dwarf Box. The best plant known for low hedges in formal work. .15 6-8 in.

COTONEASTER:

horizontalis, Rock Cotoneaster.

One of the most effective fruiting shrubs for rockeries; low-branched and dense; berries bright red. 12 in. 2-3 ft. 3.00

3 x 3 ft.(and larger) On application

CRATAEGUS:

pyracantha, Evergreen Thorn.

Deep scarlet berries in winter against deep-green, shining, foliage; dense-branching; borders and hedges. 2½-3 ft. 5.00

EUONYMUS:

acutus, Sharpleaf Winterberry. A sharp-leaved variety of great attractiveness 12-18 in.

japonica, Evergreen Burningbush. A variable, most striking species; greenish-white bark;

evergreen foliage. 12-18 in. 24-30 in. 2.50 4.00 3-4 ft.

japonica variegata, Variegated Burningbush. Brilliant yellow and white foliage. 12-15 in.

ILEX:

crenata, Japanese Holly.

Rapid-growing; dark, glossy-green foliage; berries inky black; formal work (clipped), specimens or in borders.

12 in. 2.00

crenata microphylla, Littleleaf Japanese Holly. Slow-growing; dense; stands severe shearing. 12 in.

glabra, Inkberry (Winterberry). Glossy, dark-green foliage, holding well through winter.

18-24 in. 2-3 ft.

KALMIA: Size		Price
latifolia, Mountain Lau	rel.	11100
Very bushy, sturdy, n of whitish-pink flower; 18-24 i	ursery-grown plant will stand shade w n.	rell. 2.00
2-3 f	t.	3.00
LEUCOTHOE:		
catesbaei, Drooping Let As border, or under-shr it is very nearly indispe 12-15 i	ub, for edging Rho nsable; rich bronze	dodendrons, etc., e in Autumn. 1.50
LIGUSTRUM: lucidum, Glossy Privet.		
A beautiful, strong-gre Fruit black and foliage	most attractive; st	tands shearing.
12 i		2.00
18 is		2.50
2-3 f	: .	3.00
LONICERA:		
2 f	t.	2.00
MAGNOLIA: grandiflora, Bull Bay M	agnolia.	
Tree of pyramidal habi May to August; brillian		fragrant flowers.
15-18 i		3 00

	OSMANTHUS:	
	Size	Price
	fragrans, Sweet Osmanthus.	
3	A fragrant-flowered, continuous-bl value; thrives in shady places and 12-18 in.	ooming shrub of great quite hardy. 2.50
	RHODODENDRON:	
	catawbense, Catawba Rhododendro	n.
	The best and hardiest all-round purple, dark, shining foliage.	variety; brightest red-
,	2 ft.	4.00
	hybridum, Hybrid Rhododendrons. Very vigorous and suited to almos shaded; assorted colors.	- · · · · · · · · · · · · · · · · · · ·
	2-3 ft.	7.00
	maximum, Rosebay Rhododendron An invaluable, late-blooming hard; with white or pink-tinged flowers. 2 ft.	y sort, that floods itself 3.50
	3 ft.	4.50
	4 ft.	6.00
	PACHYSANDRA:	
	terminalis, Japanese Pachysandra (One of the finest ground-covers a carpet showered with Spring snow.	nywhere; a dark green
	3 in. pots	.15
	Heavy clumps	.25

Inch-wide, creamy-white flowers that glow in profusion.

Heavy clumps 1.00

Ornamental Trees

YUCCA:

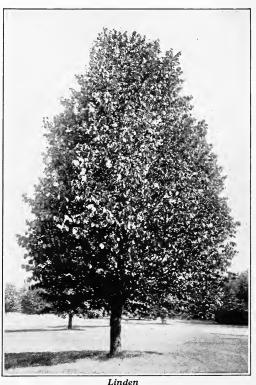
filamentosa, Common Yucca.

In addition to the trees which are valued for their shade, are those flowering trees, which, at different times during the spring and summer shower the lawn with their bloom. Do not forget that while shade trees add materially to the property value and landscape charm of your home, the initial cost is very small as compared with the enjoyment that you receive. The average shade tree is a long investment and returns your money many fold throughout the years of its usefulness.

15-18 in. 18-24 in. 2-3 ft.

Japanese Maples			
ACER:	Size	Price	
Foliage	n atropurpureum, Bloodle blood-red to purplish red; fine specimen.		
makes a	12-18 in. 3-4 ft. Specimens	6.00 On application	
White-a	n dissectum, Threadleaf M nd-pink spotted green folia thread-like.	ge, so finely cut as to	
	3-4 ft. Specimens	On application	
Bright-g	m, Green Japanese Maple. green foliage, turning to pur ith evergreens or as specime 5-6 ft. Specimen 6-8 ft. Specimen	n. On application	

	<i>Deciauou</i>	s 1 rees
ACER:	Size	Price
Rapid g	es, Norway Maple. rowing, symmetrical—	for lawn, avenue or speci-
men one	of the finest, hardiest of	of the family.
	8-10 ft.	3.00
	11-12 ft.	4.00
	18-20 ft.	10.00 to 15.00



ACER, Continued Size

saccharum, Sugar Maple.
Broad-leaved; erect growth and attractive in Fall. Avoid wet ground. 10-12 ft schwedleri, Schwedler Maple. A most beautiful horticultural variety; very large, bronzered foliage; a most effective ornamental.

6-7 ft. 3.50 ILANTHUS: glandulosa, Tree of Heaven.
Lofty, 1apid-growing, beautiful tree anywhere, suggesting
Butternut; elegant, feathery foliage.
8-10 ft.
4.00 AILANTHUS: spinosa, Devils-walkingstick.
Enormous yellow-white flower-clusters, banked in a very distinctive, large-leaved foliage; tropical effect. 8-10 ft. BETULA: alba, European White Birch. Trunk and limbs a shining white; beautiful foliage.
6 ft. 2.50 8-10 ft. CATALPA: bungei, Manchurian Catalpa. formal, lawn or specimens.

6-8 ft.

5.00 caroliniana, American Hornbeam (Blue Beach). Slender, often pendulous branches; foliage turns early to orange-yellow and scarlet. Heavy Specimens 10-12 ft. On application CORNUS: florida, Flowering Dogwood. Flowers are large, white bracts; scarlet fruit. One of our most beautiful flowering American trees. 4-6 ft. 6-8 ft. 3.00 6.00 8-12 ft. Specimens On application rubra, Red-flowering Dogwood. Similar, except bearing a profusion of deep-pink flowers. American Elm 3-4 ft. PRUNUS, Continued coccinea, Thicket Hawthorn.

Beautiful specimen; white, profuse bloom in Spring, orange fruit in Fall, holding late. pisardi, Purpleleaf Plum. Small tree; carrying purple foliage throughout the season; blush-pink flowers and cherry-red fruit. 5-6 ft. cordata, Washington Thorn.
June-flowering; bright Fall coloring and red fruit. Perfect 3-4 ft. 4-5 ft. $\frac{2.00}{2.50}$ for high shrub borders.
4-5 ft. 5-6 ft. 6-7 ft. 3.00 Sp. B. & B. 10.00 7-8 ft. B & B On application GINGKO:
biloba, Maidenhair Tree.
A tall, avenue tree; will stand smoke and dust. Foliage resembles Maidenhair Fern; yellow in Fall. POPULUS: nigra italica, Lombardy Poplar.
The well-known tall, narrow form, still a landmark for many an old home. 6-8 ft. 12-14 ft. MALUS: 1.50 Peach-blush; double, sweet-scented flowers of great beauty.

3 ft. 2.50 10-12 ft. QUERCUS: rubra, Common Red Oak.
Stately, spreading but symmetrical tree. Foliage deep, shining green, rich in Fall coloring.
6-7 ft. 2.50 scheideckeri, Scheidecker Crab.
Early, small tree of pyramidal habit; rose-colored flowers in greatest profusion. 4-5 ft. SALIX: spectabilis, Chinese Flowering Crab.

A tall shrub; large, distinctive semi-double, pink flowers; babylonica, Babylon Weeping Willow. Full weeping habit; reaches 30 feet; the best. 5-6 ft. 2.25 pale yellow fruit. 3.00 5 ft. 6-8 ft. 3.00 Larger Specimens On application vitellina, Golden Willow.

Probably the largest; tends to short, heavy trunk; bright-yellow twigs in winter. OXYDENDRUM: arboreum, Sourwood.

Beautiful tree, rising to over 50 ft.; a mass of white in 15-20 ft. On application summer; foliage turns scarlet later. 2.00 TILIA: 3-4 ft. A stately tree; variable in size and habit; great honey-pasture; beautiful in both bark and foliage. 8-10 ft. 3.50 PLATANUS: Orientalis, European Planetree.

Symmetrical, rapid-growing, wide-spreading; suited for city streets; untroubled by insects, smoke or dust. 12-15 ft. PRUNUS: americana, American Elm (White Elm).

The favorite avenue tree; needs great space.
6-8 ft.
10-12 ft.
3.

18-20 ft.

 $\frac{2.50}{3.50}$

On application

amygdalus persica, Flowering Peach.

An improved form of the old Flowering Almond; very profuse bloomer—either red or pink as ordered.

4-5 ft.

1.50



Deciduous Flowering Shrubs

The Shrubs that Drop Their Leaves During the Winter Season

Whether planted individually or collectively, shrubs are an important feature in the adornment of any grounds. In groups they can be made to emphasize some feature of the lawn, to screen the garage, the laundry yard or some unsightly view. In massed borders on the lawn and along walks and drives, collections of shrubs may be planted that will give a succession of bloom from early spring until fall. In the list that follows will be found shrubs for all such purposes.

ABELIA: Price grandiflora, Glossy Abelia. Tends to dwarf-habit; flowers Arbutus-like and pink, continuous: Use in masses. 4 in. pot 2-3 feet

Deutzia Gracilis

AMELANCHIER:

Canadensis, Downy Shadblow.
Upright shrub in clump form; buries itself in profuse bloom.
12 in.
50

ARALIA:

pentaphyllum, Bush Aralia. Quick-growing, for screen planting; dark green foliage into late Fall. Excellent for rockeries.

AZALEA:

viscosa, Swamp Azalea.

Fragrant, white flowers; best for mass effect. Ideal for damp situation. 3-4 ft. 4.50

BERBERIS:

nana, Dwarf Barberry.
Indispensable for edgings everywhere. Very enduring and may be sheared frequently.

24-30 in.

18-24 in.

BUDDLEIA:
magnifica, Oxeye Butterfly Bush.
Large, deep, rose-purple flowers, with deep orange eye.
12-18 in.
4-5 ft.
1.00

CALYCANTHUS:

floridus, Common Sweetshrub.

CAR YOPTERIS:

ARYOPTERIS:
incana, Common Blue Spirea (Bluebeard).
Distinctive, bluish or violet flowers of striking beauty.
3 ft. 1.50



Buddleia



ELEAGNUS:
Size Price
augustiflora, Russian Olive.
Silvery-green foliage; fragrant, yellow flowers and yellow fruit.
3-4 ft. 1.50

EUONYMUS: alatus, Winged Euonymus. Very handsome, with winged branches Japanese effect; foliage changes to gorgeous crimson in Autumn. 3-4 ft. 2.00

FORSYTHIA: intermedia, Golden Bell). Border Forsythia (Tall

Flower variety.
2-3 ft. Flowers a golden yellow; very valuable

4 ft.

suspensa, Weeping Forsythia. Growth somewhat drooping; flowers yellow, before leaves. Especially good for slopes. 4-5 ft. 1.25

viridissima, Greenstem Forsythia. Flowers a very deep yellow; holds its foliage very late. Yellow stems.

2-3 ft.

50 4 ft. 1.00

CERCIS:

Size Price

1.50

canadensis, American Redbud.

A small tree, desirable for under-growth planting; pink flowers, appearing before the leaves. 3-4 ft. 1.00

CORNUS:

alba, Tatarian Dogwood.

White-flowering, with blue fruit; branches reddish.

alba sibirica, Coral Dogwood.

paniculata, Gray Dogwood.

Thick-branched; very useful for screening. white; fruit white, on red stems, 3-4 ft. .75 4-5 ft. 1.00 Flowers

stolonifera, Red-osier Dogwood. Branches a deeper red—and fruit white. .75

CYDONIA:

japonica, Flowering Quince.

Spreading, spiny branches; clusters of large, scarlet-red flowers in early Spring.

12-18 in.

.75

DEUTZIA:

(See page 22)

scabra, Fuzzy Deutzia.

Flowers white or blush; a charming, variable variety. 2-3 ft. 1.00

scabra crenata.

A strong-growing form of the above; brown branches; blooms early and profusely.

2-3 ft.

3-4 ft.

1.00

4-5 ft.

1.50

lemoinei, Lemoine Deutzia.

Very early bloomer; white, very showy flowers on upright branches. .50 19 in



Forsythia

HIBISCUS:	
Size	Price
rubra, Red Rose of Sharon (Althaea).	
One of the best-known "old-fashioned"	' shrubs.
2-3 ft.	.75
Pink 4 ft.	1.00
" 4-5 ft.	1.50

3 ft.

HYDRANGEA:

arborescens, Smooth Hydrangea.

Among the best flowering shrubs, for its wealth of late summer bloom; silvery foliage; endures shade.

2-3 ft.

1.00

1.50 3-4 ft.



P. G. Hydrangea

HYPERICUM:

aureum, Golden St. Johnswort.

Of stiff, compact habit, for rocky places and shade. Golden flowers in July.

18-24 in.

.75

3-4 ft.

ILEX:

verticillata, Common Winterberry.
Thick-growing shrub; one of best berry-bearers; bright Thick-growing red fruit all winter. 2 ft. 1.00

JASMINUM:

KERRIA:

japonica, Kerria.

A supremely ornamental shrub, with yellow flowers all Summer and Fall. 2 ft. 1.00

LAGERSTROEMIA:

indica, Common Crapemyrtle.

Strong-growing, common Southern shrub of great popularity. Flowers a beautiful blush-pink. 1½-2 ft. 2.50

LIGUSTRUM:

Size Price amurense, Northern Amur Privet.
Growth similar to "California Privet," but entirely reliable. 2-3 ft. 3-4 ft. .25 .50 1.00

ibota, Ibota Privet.

ibota regelianum Regel Privet.

A low, dense shrub with horizontal, thick-spreading branches, for hedges.

3 ft. 4 ft.

nana compacta, Dwarf Privet.

A very dainty, compact shrub, for edgings; shears well.

12 in. Sheared 18-30 in. Specimens

ovalifolium, California Privet.

The well-known variety; vigorous, glossy-green; exactly suited to hedges and borders.

12 in. Per Hundred 5.00 2-3 ft. $\frac{6.00}{8.00}$ * * 4.4 12.00 Sheared, each 1.50

ovalifolium aurea, Goldenedge Privet.

Leaves edged with yellow; very attractive. 12-18 in. 2-3 ft.



Rhodotypos Kerrioides

LONICERA:

Size fragrantissima, Winter Honeysuckle.

Very early; sweet scented flowers.

.75

Price

 $\begin{array}{ll} \textbf{maacki,} \ \, \text{Amur Honeysuckle.} \\ \text{Large shrub (to 15 ft.) with white flowers; dark-red fruit.} \\ \text{4 ft.} \\ \end{array}$

morrowi, Morrow Honeysuckle. Extreme height about 5 to 6 ft. Pure white flowers, bloodred fruit.

3 ft.

tatarica, Bush Honeysuckle.
A tall shrub, both flowers and fruit crimson.

4 ft. 5-6 ft. 1.00

LYCIUM:

chinensis, Chinese Matrimony Vine.
Spreading shrub, valuable for bank-planting; purple flowers in late summer; red fruit.

MYRICA:

cerifera, Southern Wax Myrtle (Bayberry) Valuable for poor sandy soils; rich, green foliage turning to purplish bronze; gray fruit.

3-4 ft.

1.50

PRUNUS:

grandulosa, Double-flowered Almond.
A low bush, with crooked branches; small, velvety fruit. 2.00 4 ft.

RHODOTYPOS:

kerrioides, Jetbead.

(See page 24)

A distinct, handsome shrub; bright green foliage; conspicuous white, Spring flowers; shiny winter fruit. 3-4 ft.

RHUS:

cotinus, Common Smoketree.

A highly ornamental shrub, its curious, hair-like flowers over the whole tree giving its name.

4 ft. 1.00

8-10 ft. 3.00



Spirea VanHoutte



Symphoricarpos Racemosus

SPIREA:

Size Price

billardi, Billard Spirea.

A six-ft.-high shrub; bright pink bloom, nearly all summer. $12\text{-}18~\mathrm{in}.$

3-4 ft.

froebeli, Froebel Spirea.

A thrifty dwarf; perfectly hardy, with a profusion of bright-pink flowers.

12-18 in.

prunifolia, Bridlewreath.

Foliage dark-changing in Fall to variegated shades; double, white flowers in greatest profusion.

12 in. 4 ft.

reevesiana, Reeves Spirea.

A charming, narrow-leaved shrub; large clusters of attractive, white flowers.

rubra, Anthony Waterer Spirea.

A low, very free-flowering, attractive plant; bright crimson flowers

2-3 ft.

vanhouttei, Vanhoutte Spirea.

(See illustration on this page)

most beautiful early-bloomer; a mass of May, white flowers; the most popular Spirea.

18-24 in. 4-5 ft. 50 1.00

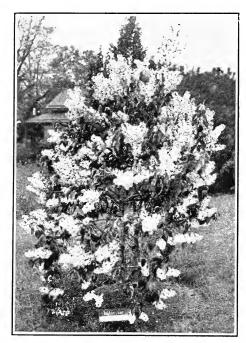
SAMBUCUS:

canadensis, American Elder.

Large (10-ft.) shrub; ornamental foliage with white flowers; large panicles; reddish-purple berries.

5-6 ft.

1.00



Marie Legraye

STEPHANANDRA: Size

Price

flexuosa, Cutleaf Stephanandra.

A graceful shrub with foliage as delicate as a fern, turning to bronze-red in Autumn; white bloom in racemes. 4 ft.

SYMPHORICARPOS:

vulgaris, Coralberry.

Two to five-foot shrub; persistent foliage; purplish fruit in winter; small, rose-colored flowers.

2-3 ft. 3-4 ft. 1.00

racemosus, Common Snowberry.

(See page 25)

Waxy-white berries; rose-flowered, popular shrub. 2-3 ft. .75

SYRINGA:

Madam Lemoine.

Double-white, a strikingly novel and beautiful shrub. The finest of its class. 12-18 in. 1.50

Madam Casimir Perier.

Cream-white flowers in large, graceful panicles. 12-18 in.

Marie Legraye.

Large panicles of white flowers. The finest of the white lilacs. 12-18 in. 1.50

President Grevy.

Pale-blue, very double flowers in largest panicles. 12-18 in.

vulgaris, Common Lilac.

The common, purple species; still very popular 2-3 ft. 1.00 4 ft.

Slender, shrub with light feathery foliage of bluish-green excellent for seaside planting. 3-4 ft.

VIBURNUM:

cassinoides, Witherod (Appalachain Tea).

Upright shrub to 5 ft. June-flowering, inconspicuous fruit pink to dark-blue.

dentatum, Arrowwood.

Upright, bush shrub—to 12 feet; conspicuous, bluish-black fruit; delights in moist, shady soil; white flowers in May. 3-4 ft. 1.00

opulus sterilis, Dwarf Cranberrybush.

Small-leaf, dwarf form; very compact; suitable for rockeries.
3-4 ft. 1.50

sieboldi, Siebold Viburnum.

Ten-foot shrub; large, dark-green leaves; white flowers in broad panicles.

4-5 ft.

WEIGELIA:

candida, Purewhite Weigelia.

Shrub of spreading habit, thriving anywhere; profusely flowering in May-June. 4-5 ft.

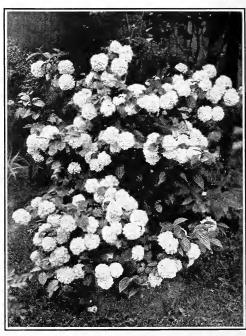
rosea, Pink Weigelia.

Very showy; dark, rose-colored bloom. 18-24 in. 3-4 ft. 1.00









Japanese Snowball

Perennials

It is no wonder that these old-fashioned hardy garden flowers continue to increase in popularity, for there is not a time during the whole flowering season when some hardy perennial is not in bloom, and when, during the late summer, few flowering shrubs are in blossom, these little plants may be depended upon for attractive display.

Plant Perennials this year in the flower bed where you have been using annuals. Each year you have to replace the annuals, whereas the Perennials come up each season with very little

work or expense.

You do not need a large estate to have an old-fashioned garden or border from which you can pick flowers from early spring until late fall. Let us help plan your garden.

ACHILLEA:	Size	Price
ptarmica, Sne	ezewort The Pear	1.
White-flower	ing (one to two feet)	all summer.
ALYSSUM: saxitile, Golde	ntuft (Gold Dust).	

Perennial yellow flowering Alyssum; great favorite.

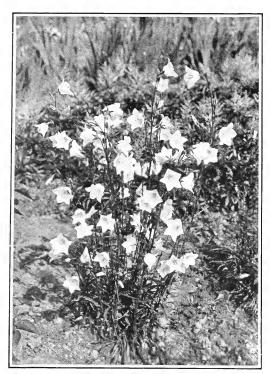


Aquilegia

ANEMONE:	Price
hupehensis. mad vogel, Common Windflower. pulsatilla, Red Pasqueflower.	.30 .30
Glossy leaves; mixed borders.	.30
AQUILEGIA:	
Columbine. Light soil; showy flowers.	. 20
CAMPANULA:	
Both blue and white.	Either .20
CONVALLARIA:	
Lily of Valley.	
White, sweet-scented flowers; loves t	the shade.
Field-grown clu	mps .50
COREOPSIS:	•
Tickseed.	te auroman florrano
Hardy border plant, easy culture; la	. 20
DELPHINIUM:	
(See page 28)	
Larkspur. Hardy cut-flower plant; blue and sh	ades.
D. I. A. DIRECTOR	. 25
DIANTHUS:	
Sweetwilliam. Hardy pinks; excellent border-plant.	.25



Japanese Anemone



Canterbury Bell

(See page 29)

DIGITALIS:

Price

.25

Foxglove.
Bell-shaped, dainty flowers; for bedding.

GEUM:

coccinea, Avens.

Fine, hardy border and rockery plants for any place; red flowers in June.

GAILLARDIA:

grandiflora, Blanketflower.

A profusion of flowers in constant succession if cut; colors, yellow and orange. . 20

HEUCHERA:

EUCHEKA:
sanguinea alba, Coralbells (Alum Root).
Pure white, hardy border (18-inch average), in June.
.30

HOLLYHOCK:

Old garden favorite everywhere; colors, either pink, scarlet or white.

IBERIS:

sempervirens, Candytuft. Early, white-flowering: a very hardy, reliable and permanent perrenial.

germanica, German Iris.

Both pure white and purple varieties. Early May.

japonica, Japanese Iris.

(See page 29)

Lilac flowers with delicately crimped margins

sibirica, Siberian Iris.
Lilac-blue, bright blue and white; very striking.
.50

ORNAMENTAL GRASS:

Price

Field-grown. Clumps \$1.00

PAEONIES:

paeonia, Assorted hardy. Red, pink or white.

Either

.50

20

PHLOX: Miss Lingard.

The best in cultivation. Immense heads of flowers in early June and again in Fall; must be kept cut.

subulata, Trailing Phlox (Mountain Pink).

A trailing form of hardy phlox very useful for dry banks or in any sterile soil.

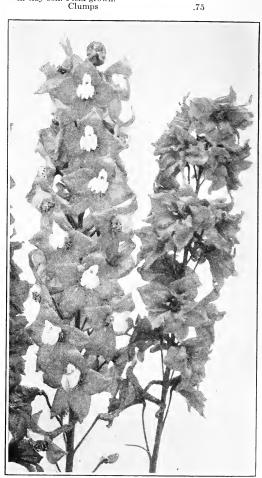
PLATYCODON:

grandiflorum, Stokes Aster. (Balloonflower).
Very large, deep-blue, cup-shaped flowers, three inches in diameter, at end of every branchlet.

SEDUM:

spectabilis, Stonecrop.

Brilliant amaranth red; a very popular, showy flower; best in clay soil. Field-grown.



Delphinium

SEDUM, Continued

Price

assorted colors, In almost every shade of rose, purple and even white.

CHRYSANTHEMUM HARDY:

maximum, Shasta Daisy.

Free-flowering plant: daisy-like, showy flowers, three or more inches across, white, with gold centers.



Digitalis

STOKESIA:

Beautiful lavender bloom, July to October; a most distinctive, hardy American herb.

TRITOMA:
Redhot Poker (Torch Lily).

Vies with the canna in attractiveness. One of the most

striking plants in use; pyramidal red spikes.

Price



Japan Iris

Roses

Roses—the mere name is an inspiration to garden-lovers. Nothing can take the place of the rose; almost every home has room for at least a few.

Roses will grow in any fertile soil, but are much improved in bloom, fragrance and beauty by rich soil, liberal fertilizing and good cultivation.

Branches should be well cut back each early spring.

Climbing Roses

AMERICAN BEAUTY:

Dorothy Perkins (Pink Rambler)

ROSA: As "Father Hugoi's Rose, (Golden Rose of China).

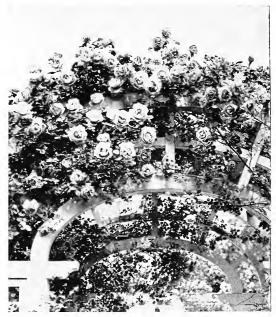
As "Father Hugo's Rose," this unique and beautiful plant has become very popular wherever known. Rises to 6 feet The best yellow. Two years rugosa, Rugosa Rose. (See page 30) Standard variety; distinctive, single, blooms. purple-crimson Two years old 7.5 rugosa, White. (See page 30)
Single-white flowers of great attractiveness and brilliantcolored seed-pods; fragrant.
Two years old .75

The most popular pink; shell-tinted flowers borne in immense clusters—a bouquet in itself. Pot-grown, two years \$1.50 Doctor van Fleet. A striking, flesh-pink; individual flowers up to four inches; very long-stemmed.
Pot-grown, two years

(See page 30) The best-known climber; flowers fully as large as the true "Ramblers"; of brighter crimson, and fragrant.

Pot-grown, two years \$1.50

Price



Climbing American Beauty

Price

CLIMBING ROSES, Continued

excelsa (Red Dorothy Perkins).

A clear red; large clusters of dainty flowers; does not mildew; very vigorous. Pot-grown, two years

Flower of Fairfield (Ever-blooming Rambler).

Brilliant crimson; large clusters almost continuous if wellcut and cultivated. \$1.50 Pot-grown, two years

Paul's Scarlet Climber.

A new rose of beautiful scarlet; flowers maintained without burning or bleaching many days. Pot-grown, two years \$1.50

Silver Moon.

Among the best climbers; pale-yellow, scented buds opening in semi-double, pearl-white flowers.

Pot-grown, two years \$1.50

tausendschon (Thousand Beauties).

Entirely different; single clusters of blooms-all shades of pink; every cluster a "bouquet. Pot-grown, two years \$1.50

Hybrid Tea Roses

COLUMBIA:

Pink Ophelia.

Bright-pink, deepening—not fading; almost thornless; blooms very late; dependable.

Pot-grown, two years \$1.

Hybrid Tea Roses (Continued)

MME CAROLINE TESTOUT:

Price

The rose that made Portland (Ore.) streets famous. Brilliant-pink, darker centered, fragrant, free-blooming. Pot-grown, two years \$1.

OPHELIA:

Pot-grown, two years

\$1.

RADIANCE:

Called the "Pink American Beauty," which fully describes this delightful rose.

Pot-grown, two years

RED RADIANCE:

Same as above, only carrying a wilderness of bright red flowers that never fade with age. Pot-grown, two years

Hybrid Perpetual Roses

FRAU KARL DRUSCHKI:

Called the "White American Beauty," which well describes this remarkable rose; ever-bearing. Pot-grown, two years

Trailing Roses

WICHURIANA: Mrs. M. H. Walsh.

The best ground-covering rose known; white, almost constant blooming and hardy. Two-years

.75



Rugosa Rose

Vines

For QUICK results in covering the bare sides and softening the sharp angles of buildings, hiding unsightly fences, beautifying and shading porches, bowers and summer houses, vines and climbers are indispensable.

AKEBIA:		EUONYMUS:	
quinata, Fiveleaf Akebia. A Japanese climber; large leaves; wh		radicans, Wintercreeper. Very hardy, dense-growing, trailing leaves.	Price , with white-veined
Pot-grown	.7ō	Pot-grown	.50
AMPELOPSIS: vietchi, Thicket Creeper. Rapid grower; fastens to anything. Pot-grown	.50	LONICERA: japonica, Woodbine Honeysuckle. Very fragrant; foliage holds nearly al Pot-grown	
BIGNONIA: radicans, Trumpet Creeper. Large, trumpet-shaped flowers in su Strong plants	mmer. .75	VINCA: minor, Common Periwinkle. Too well known to need description. Pot-grown VITIS:	.25
CLEMATIS: paniculata, Sweet Autumn flowers: (Clematis.	heterophylla, Wild Grape. Foliage a beautiful, cut-leaved mass.	
Fall masses of snow-white flowers glossy leaves.	; delicious fragrance;	Pot-grown WISTARIA:	.50
Pot-grown	.75	frutescens, American Wistaria. Light-purple flowers, in compact, droc	oping clusters.
HEDERA: helix, English Ivy. The standard wherever hardy. Pot-grown	.35 to.60	alba, White Chinese Wistaria. Rapid-growing (15-20 ft.) elegant, pu) to \$2.00 re-white flowers.) to \$2.00
v B. v v z			

We hope we will be allowed the opportunity of serving you in developing some of your landscape problems—please feel free to call upon us at any time; we will be glad to keep appointments with you for discussing such plans without placing you under any obligation whatsoever.





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Quality \backsim Service \backsim Value



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